

## Real Estate

Investors, developers and property owners rely on Downey Brand's capabilities to guide them through every phase of a real estate project. Our attorneys have the depth of experience and industry knowledge to assist clients in analyzing real estate opportunities that will advance their interests.

From environmental and title due diligence, to land purchase and financing, and through the approval process with local and state agencies our attorneys are there to keep the project on track and close the deal. Our industry team brings together real estate, finance, environmental and governmental attorneys, providing clients a comprehensive and efficient response to the challenges and opportunities of any real estate project.

Our diverse client base is representative of our firm and includes manufacturers, agricultural growers and processors, investors, tenants, and owners whose properties include office buildings, retail centers, mixed-used developments and industrial office parks through the region. With years of experience and an understanding of the many variables of a real estate project, our team knows how to close the deal to meet our client's goals.

### Selected Experience

- Represented several lenders in connection with all real estate aspects of financings secured by solar and wind generation projects in California.
- Represented national investment management and consulting firm in connection with an approximately 123,000 square foot office building lease to the State of California.
- Represented a health care organization in connection with the financing, entitlement development and leasing of several medical office building and hospital projects in Northern California.
- Represented a retail developer in connection with the acquisition, development, financing and leasing of several anchored shopping centers in Northern California.

### Trade Groups

- Association of Commercial Real Estate (ACRE)
- Bay Planning Coalition (BPC)
- California Business Properties Association (CBPA)
- California Real Estate for Women (CREW)
- California Retailers Association (CRA)
- International Council of Shopping Centers (ICSC)
- Lambda Alpha Land Economics Society (LAI)

- NAIOP, San Francisco Bay Area Chapter
- North State Building Industry Association (BIA)
- Real Estate and Construction Networking, Sacramento (RECON)
- Sacramento Association of Realtors (SAR)
- Urban Land Institute (ULI)