



## John Oehmke Of Counsel

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### Practice Areas

Corporate Finance | Corporate Law | Emerging Companies & Venture Capital | Mergers & Acquisitions | Real Estate

John Oehmke has been helping his clients buy and sell businesses for more than twenty years. He primarily helps them structure transactions, whether it is a merger, asset deal, or a stock deal, representing both the buyer as they add new businesses and the seller as they exit.

John also advises clients on structuring their new business, including relations between organizers and investors. He helps manage board issues and advises on stock incentive arrangements, buy-sell agreements, and the many different commercial contracts businesses need for day-to-day operations, such as distribution agreements, service agreements, terms and conditions, and other matters that arise.

In addition, John helps his business clients negotiate their loan arrangements and prepare various commercial agreements businesses need every day, such as distribution agreements, service agreements, terms and conditions, and other day-to-day business needs.

John also frequently serves as local counsel to large lenders and sophisticated borrowers by providing loan advice and an opinion on California entities, California loan and guaranty issues, personal property and real property collateral, and deed of trust matters.

## Experience

- \$9.8 million sports internet asset sale.
- \$50 million construction business asset purchase \$35 million nursery asset purchase.
- \$7 million meat packing business asset sale.
- Repeat asset purchase deals for California based car wash supply business.
- California local counsel opinion for private energy firm for California real estate and deed of trust.
- Advise client borrower on \$100 million credit facility.

- Advise organizer on formation and capital raise and acquisition of \$10,000,000 real estate investment.
- Prepare master services agreement for information technology company.

## Professional & Community Service

- Sacramento County Bar Association, Business Section
- Corporations Committee, Member and former Chair, 2008-2011
- UCC Committee, 2005-2007
- Stanford Youth Solutions, Secretary and Director, 2006-2012
- Cub Scout Den Leader 2014-2019

## Education

- J.D., *cum laude*, Harvard Law School, 1996
- B.A., *magna cum laude*, Georgetown University, 1990

## Honors & Rankings

- *SacTown Magazine* (formerly *Sacramento Magazine*), Top Lawyer, Business/Corporate, 2016, 2023-2024
- *Sacramento Business Journal*, Best of the Bar, 2016
- Best Lawyers in America®, 2015-2016

## Speaking Engagements / Events

- *So, it turns out the family business and its real estate will be owned by different people. Now what?*, Speaker, Capital Region Family Business Center Generations Conference, May 8, 2023
- *Security Agreements: How to Reach Perfection*, Speaker, Sacramento County Bar Association, 2014
- *What Keeps Business Lawyers Up at Night: What Can Go Wrong With Your Purchase Agreement*, Speaker, Placer Title Continuing Education Event, 2009
- *The Basics of Article 9*, Speaker, Sacramento State Bar Convention, 2007