



Marc A. Centor Partner

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Practice Areas

Corporate Law | Energy | Energy Project Development | Infrastructure |
Land Use | Mergers & Acquisitions | Nonprofit/Tax-Exempt Organizations |
Real Estate | Real Property & Land Use Litigation | Regulatory Law &
Business Permitting

Marc Centor advises clients regarding real estate, transportation, and general corporate matters.

He has significant experience guiding clients through complicated **real estate** and commercial transactions, from preliminary discussions and strategic planning through negotiations, agreement preparation, due diligence, and closing. Marc also advises clients regarding corporate formation, joint ventures, operations, and compliance. He represents a variety of clients, including real estate developers, landlords and tenants, lenders, renewable energy companies, non-profit organizations, private equity firms, and public agencies. Marc also counsels private and public companies regarding regulatory aspects of **mergers**, **acquisitions**, and other investments in transportation companies. Marc understands that no two deals are the same and that every client has unique goals. He adds value to his client's ventures by attending to the technical details while keeping an eye on the big picture.

Experience

Representative Real Estate Matters

- Counsel clients regarding the purchase and sale of commercial, industrial, agricultural, and residential real estate in California and throughout the United States.
- Negotiate and draft office, lab space, retail, and industrial leases on behalf of landlords and tenants in San Francisco and throughout the Bay Area and California.
- Represent landowner in sale of 19,000+ acres of timberlands in Mendocino County and related carbon offset project issues.
- Advise Bay Area municipality regarding real estate and land use issues related to large stormwater management project. Negotiate related agreements with state and local agencies and private landowners.
- Represent energy companies and private landowners regarding the negotiation of leases and easements for renewable energy projects.

- Represent real estate developers in land use negotiations with public agencies.
- Advise landlords regarding state and local landlord-tenant law, property management, and related legal issues.
- Counsel California ports and private marinas regarding real property and maritime issues.
- Advise private and public entities regarding legal issues related to mitigation banking.
- Negotiate loan agreements, deeds of trust, promissory notes, and related documents.

Representative Corporate and Transportation Matters

- Represent start-ups and other businesses regarding contract negotiation, policies, and general corporate matters.
- Counsel non-profit corporations regarding exemption and operational issues.
- Advised Olympus Partners regarding acquisitions of liquid bulk carriers Heniff Transportation Systems and Superior Bulk Logistics.
- Counseled York Capital Management regarding regulatory aspects related to the acquisition of third-party logistics provider Mode Transportation Services and post-closing compliance.
- Advised a New York private equity sponsor regarding California transportation network company issues related to its investment in Uber.

Professional & Community Service

- Urban Land Institute, Development 360, Mentor Program, Next Cohort Program
- San Francisco Planning and Urban Research Association (SPUR), Member and former Member of Project Review Committee
- NAIOP, San Francisco Bay Area Chapter
- Transportation Lawyers Association
- Bar Association of San Francisco, Real Property Law Section
- California Lawyers Association, Real Property Law Section
- Pro bono attorney assisting low-income and underserved communities through the San Francisco Bar Association's Community Organization Representation Project (CORP)

Education

- J.D., University of Virginia School of Law, 2007
- B.A., University of Virginia, 2003

Publications

- *San Francisco's Storefront Vacancy Tax is Now in Effect*, Downey Brand Publication, April 12, 2022
- *Navigating The Nuances Of Developing San Francisco's Waterfront*, 2014
- *Getting the Deal Through - Ports and Terminals in the United States*, 2016