

Emerging Companies & Venture Capital

Downey Brand has a long tradition of guiding entrepreneurs, emerging companies and investors through the legal issues encountered in the development, operation and financing of businesses. From formation and financing to sales and public offerings, our corporate group is positioned to assist both companies and investors in every legal issue faced during any stage of a company's evolution.

Downey Brand is a full service firm with a broad platform of legal services, and we leverage these collective skills and experience to provide integrated, efficient and effective representation to our clients. For entrepreneurs, emerging companies and investors, this provides an unparalleled depth of experience and the ability to scale services in accordance with needs, all at a cost that makes an effective use of company resources.

Recently, Downey Brand serves as virtual general counsel to a software company that has received the Best New Tech Company of the Year in the American Business Awards, and has assisted with that company's organization, operation and positioning and exploration of venture capital investment; and served as lead counsel on a \$47,000,000 investment by a private equity group in a software company. In addition to these recent representative transactions, Downey Brand has negotiated and closed countless angel, venture capital and other private financings for emerging companies and investors.

Because of our intimate involvement with the businesses of our entrepreneurial and investor clients and their passions, our emerging companies and venture capital practice is highly engaging and exciting, and among the most gratifying services we provide.

Emerging Companies

Downey Brand offers comprehensive, business-minded counsel to emerging companies and entrepreneurs across all industries and stages of development, including: advising on organizational matters, including entity selection, organizational documents, ownership and capital structure, and compensation and option plans; serving as a virtual general counsel, assisting with corporate governance, securities regulation, day-to-day business issues, labor and employment issues, litigation, protection and commercialization of intellectual property, and the development and implementation of legal and business strategies; assisting with the identification, analysis and implementation of financing strategies, including angel financing, venture capital, private placements and public offerings; and, planning for and examination and execution of exit strategies whether by merger, acquisition or public offering.

Venture Capital

In addition to entrepreneurs and emerging companies, Downey Brand also provides sophisticated representation to private investors and venture capital and other private investment firms and funds, including: advising on fund formation, structure and governance; assisting with the identification and investigation of investments; and structuring, managing and implementing any form of financing transaction.

Trade Groups

- [California Lawyers Association Business Law Section](#)
- [Capital Region Family Business Center](#)
- [Greater Sacramento Economic Council](#)
- [Sacramento County Bar Association Business Law Section](#)
- [Sacramento Metro Chamber of Commerce](#)