



James Robertson Partner

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James Robertson uses a unique combination of legal skills and business leadership experience to provide his clients with practical and efficient legal advice and to counsel his clients through complex business transactions and an increasingly burdensome regulatory environment.

James has served as inside general counsel and in various executive leadership positions with publicly traded and privately owned companies, which has allowed him to develop a deep appreciation of the legal issues and challenges that his clients deal with each day. He combines this unique perspective and skill set to counsel and assist clients and their management teams with all aspects of their business operations, from entity formation and structuring, debt and equity financings, corporate governance and securities matters, to mergers and acquisitions, and ownership succession and monetization events.

His clients include individual entrepreneurs, start-ups, private equity funds, and established public and private companies. James routinely advises these clients on matters involving general business law, regulatory compliance, and the development, protection, and commercialization of their intellectual property assets. Another substantial part of James' practice involves drafting and negotiating a wide range of agreements in connection with financing transactions, real estate transactions, intellectual property licenses, and general business transactions.

Whether James is representing a Fortune 500 company or a small local company, he is a dedicated and trusted business and legal advisor who remains focused on providing his clients with practical, efficient, and cost effective solutions.

Industries

Real Estate
Agribusiness
Construction
Nonprofit/Tax-Exempt Organizations
Technology

Practices

Corporate Finance
Corporate Law
Emerging Companies & Venture Capital
Financial Institutions
Intellectual Property & Licensing
Mergers & Acquisitions
Nonprofit/Tax-Exempt Organizations
Real Estate
Regulatory Law & Business Permitting

Education

J.D., University of Nevada, Las Vegas
William S. Boyd School of Law, 2008

M.B.A., University of Nevada, Las Vegas, 2008

B.S., Business Administration,
University of Colorado at Boulder,
2003

Study Abroad, Spanish-American
Institute, Sevilla, Spain, 2002

Experience

- Serves as outside general counsel to multi-national supplier of casino gaming products, drafts and negotiates intellectual property license agreements and other commercial agreements, and advises on matters involving general business law, regulatory compliance, and the development, protection, and commercialization of intellectual property.
- Serves as outside general counsel to online gaming company and advises on all matters from entity formation through regulatory licensing, intellectual property license agreements, and product deployment.
- Serves as outside general counsel to Nevada based private equity fund and serves as lead counsel in connection with negotiations and documentation of debt and equity financing transactions and investments in various technology providers, construction companies, and real estate developers.
- Served as General Counsel to public company supplier of slot machines and advised board of directors and executive management team on general corporate matters, mergers and acquisitions, gaming regulatory compliance, commercial agreements, and general business law matters; reviewed and drafted Form 10-Ks, 10-Qs, 8-Ks, proxy statements, and press releases and advised on ongoing compliance with the corporate governance requirements, federal securities laws, and national securities exchange requirements.
- Represented seller/franchisee in connection with asset sale and franchisor buy-out.
- Served as lead counsel to senior secured lender and majority shareholder in connection with \$14 million asset sale involving complex corporate governance issues.
- Served as lead counsel for seller in the sale of a Nevada hotel-casino resort.
- Served as lead counsel to public company debtor in connection with \$40 million dollar secured credit facility, and several subsequent amendments and forbearance agreements; later served as co-counsel in connection with foreclosure proceedings initiated by a competitor and purchaser of secured promissory notes.
- Served as lead counsel to a NASDAQ listed company in connection with \$15 million sale and leaseback transaction involving its corporate headquarters and primary manufacturing facility.
- Served as lead counsel for buyer in \$40 million asset acquisition and successful resolution of a \$3 million post-closing purchase price adjustment and working capital dispute.

Professional & Community Service

- Easter Seals Superior California, Board Member, 2017-present
- Sacramento Metro EDGE
- American Bar Association, Business Law Section, Co-Chair of Corporate Governance Subcommittee on Private and Family-Controlled Entities
- Nevada State Bar, Gaming Law Section
- Sacramento County Bar Association, Business Law Section
- Prospector's Club
- International Association of Gaming Advisors, Former Member
- *Nevada Law Journal*, Former Editorial Board Member

Honors & Rankings

- *Sacramento Magazine*, Top Lawyer, Mergers & Acquisitions, Business/Corporate, 2017-2019

Publications

- *Hedge Funds and Public Disclosure Requirements: Is the SEC Telling Secrets?*, Nevada Law Journal, Vol. 8, Iss. 2, Article 11, 2008

Speaking Engagements / Events

- *Death and Taxes are Certain, Divorce is Possible, and Business is Unpredictable - Are You Prepared?*, Co-Presenter, Capital Region Family Business Center's 2018 Annual Generations Conference, January 29-30, 2018